

## 2023-24 Adopted Budget

		Last Year 2020-21	Current Budget 2022-23	Next Year 2023-24 Budget
<b>ORDINARY INCOME</b>				
1	Cash Carried Forward	99,504.56	120,000.00	59,180.78
2	Membership Dues	15,117.50	16,000.00	18,000.00
3	TRT Share for Chamber	184,286.42	190,000.00	165,000.00
4	Savings Account	40,171.26	60,000.00	70,061.20
5	<b>TOTAL ORDINARY INCOME</b>	<b>339,079.74</b>	<b>386,000.00</b>	<b>253,061.20</b>
<b>Other Income</b>				
6	Donations	12.00	2,000.00	100.00
7	Fundraisers	3,974.00	1,000.00	1,500.00
8	Advertising Sales	1,200.00	3,000.00	3,000.00
9	Chamber Store Store Sales	1,299.62	1,500.00	500.00
10	Property Sale	-	2,472.00	500.00
11	Interest Income	-	150.00	30.00
12	Miscellaneous Income	1,222.80	500.00	1,500.00
13	Conestoga Wagon	-	4,000.00	4,000.00
14	<b>TOTAL OTHER INCOME</b>	<b>7,708.42</b>	<b>14,622.00</b>	<b>11,130.00</b>
15	<b>TOTAL INCOME</b>	<b>346,788.16</b>	<b>400,622.00</b>	<b>323,371.98</b>
<b>EXPENSES</b>				
<b>Personnel</b>				
16	Executive Director	18,000.00	36,000.00	48,000.00
17	Payroll taxes		8,280.00	5,600.00
18	Volunteer Accident Insurance		300.00	300.00
9	<b>TOTAL PERSONNEL</b>	18,000.00	44,280.00	53,900.00
<b>Advertising and Promotion</b>				
20	Local Advertising	14,714.05	20,000.00	20,000.00
21	Out of County Advertising	14,659.63	23,000.00	25,000.00
22	Out of County Meetings and Travel	1,339.54	2,000.00	2,500.00
23	Chamber Store Merchandise	1,181.90	2,000.00	2,000.00
24	Postage - Visitor Information	467.62	1,000.00	500.00
25	Board Grants	385.00	2,500.00	2,500.00
26	Public Relations/Lunches for Speaketts	194.00	5,000.00	5,000.00
27	Fairgrounds	15,000.00	19,000.00	16,500.00
28	<b>TOTAL ADVERTISING AND PROMOTION</b>	<b>47,941.74</b>	<b>74,500.00</b>	<b>74,000.00</b>
<b>Computer and Internet Expenses</b>				
29	Webmaster and Social Media	4,977.57	6,000.00	7,000.00
30	Computer and Website Expense	39,157.29	2,000.00	3,000.00
31	<b>TOTAL COMPUTER AND INTERNET</b>	<b>44,134.86</b>	<b>8,000.00</b>	<b>10,000.00</b>
<b>Events Expense</b>				
32	Fundraisers	1,738.75	3,187.14	1,500.00
33	Events	5,107.67	2,989.50	6,000.00
34	<b>TOTAL EVENTS EXPENSE</b>	<b>6,846.42</b>	<b>6,176.64</b>	<b>7,500.00</b>
<b>Facility Expenses</b>				
35	Insurance	2,418.93	2,500.00	2,500.00
36	Property Taxes	1,914.74	2,200.00	2,500.00
37	Repairs & Maintenance	1,472.53	2,000.00	5,000.00
38	Facility Enhancement	31,140.57	60,000.00	25,000.00
39	Conestoga Maintenance	0.00	4,000.00	4,000.00
40	<b>TOTAL FACILITY EXPENSES</b>	<b>36,946.77</b>	<b>70,700.00</b>	<b>39,000.00</b>

	<b>Office Expenses</b>			
41	Office Supplies and Expenses	2,551.20	2,000.00	2,500.00
42	Office Equipment	837.00	1,000.00	1,000.00
43	Postage	165.00	250.00	250.00
44	Dues and Subscriptions	2,684.96	7,000.00	4,000.00
45	Bank Fees (Credit Card Fees)	201.53	250.00	250.00
46	Miscellaneous Expenses	109.62	100.00	500.00
47	<b>TOTAL OFFICE EXPENSES</b>	<b>6,549.31</b>	<b>10,600.00</b>	<b>8,500.00</b>
	<b>Utilities</b>			
48	Electricity	1,313.99	2,500.00	2,500.00
49	Garbage	209.80	250.00	250.00
50	Heating Oil	1,346.92	2,000.00	2,000.00
51	Water & Sewer	1,346.21	2,500.00	2,500.00
52	Telephone & Internet	2,226.63	3,000.00	3,000.00
53	<b>TOTAL UTILITIES</b>	<b>6,443.55</b>	<b>10,250.00</b>	<b>10,250.00</b>
54	Professional Fees	5,075.00	7,000.00	7,000.00
55	Commumity Sponsorships	500.00	10,000.00	10,000.00
56	Board Education	-	1,000.00	1,000.00
57	Business Enhancement Grant	14,420.46	30,000.00	30,000.00
58	<b>Transfer to Savings</b>	<b>10,000.00</b>	<b>10,000.00</b>	<b>10,000.00</b>
59	<b>TOTAL EXPENSES</b>	<b>181,937.65</b>	<b>241,506.64</b>	<b>261,150.00</b>
60	<b>Contingency</b>		49,569.38	<b>62,221.98</b>
61	<b>TOTAL EXPENSES</b>	<b>181,937.65</b>	<b>291,076.02</b>	<b>323,371.98</b>